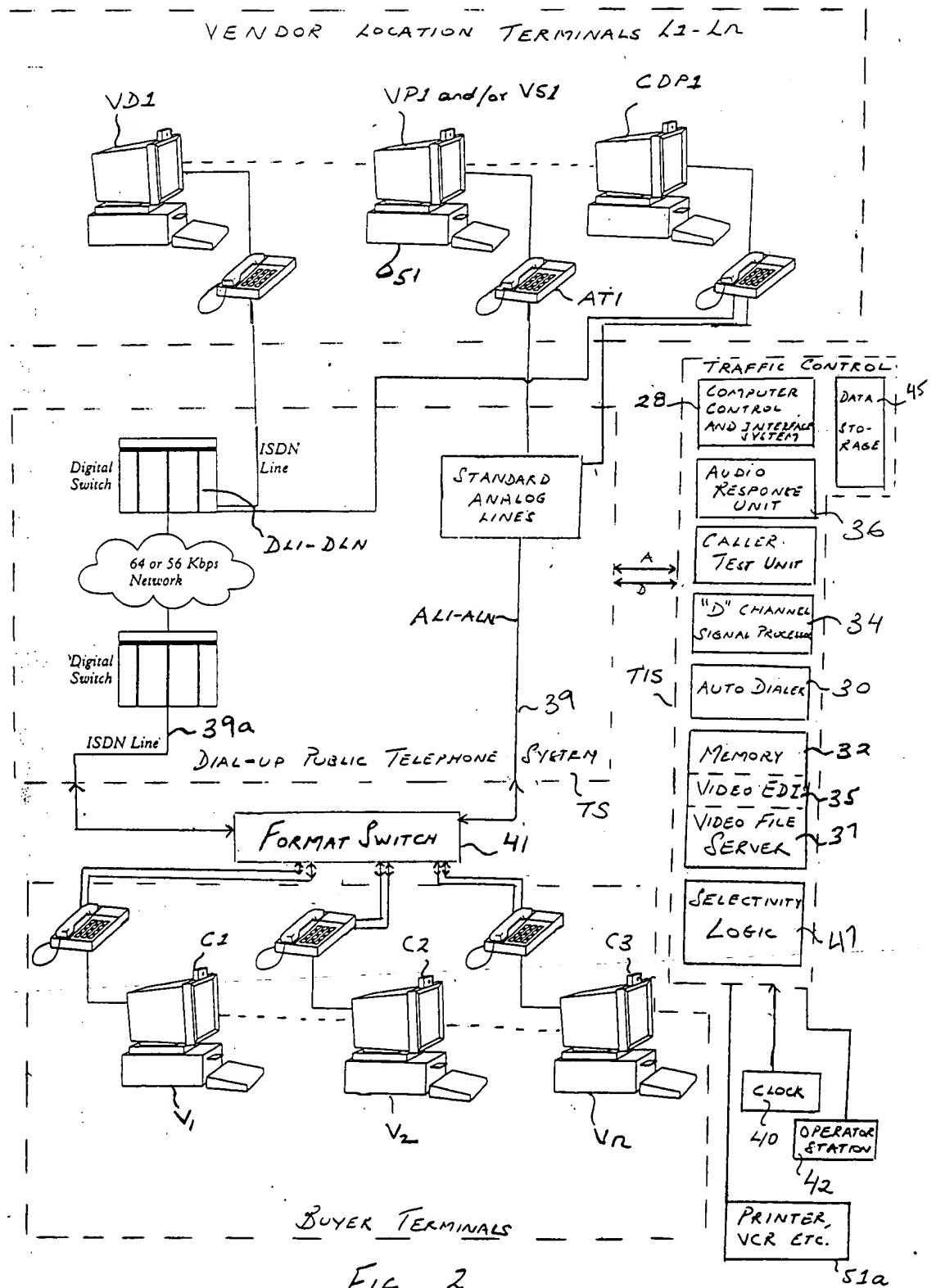
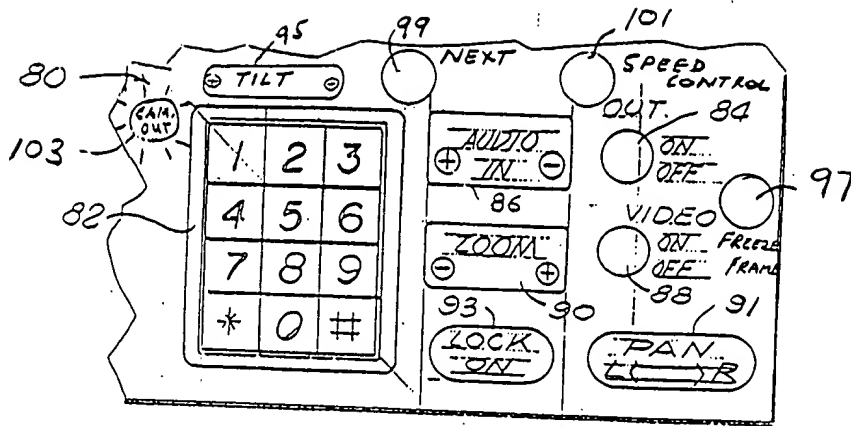


FIG. 1





3
80

FIG. 3

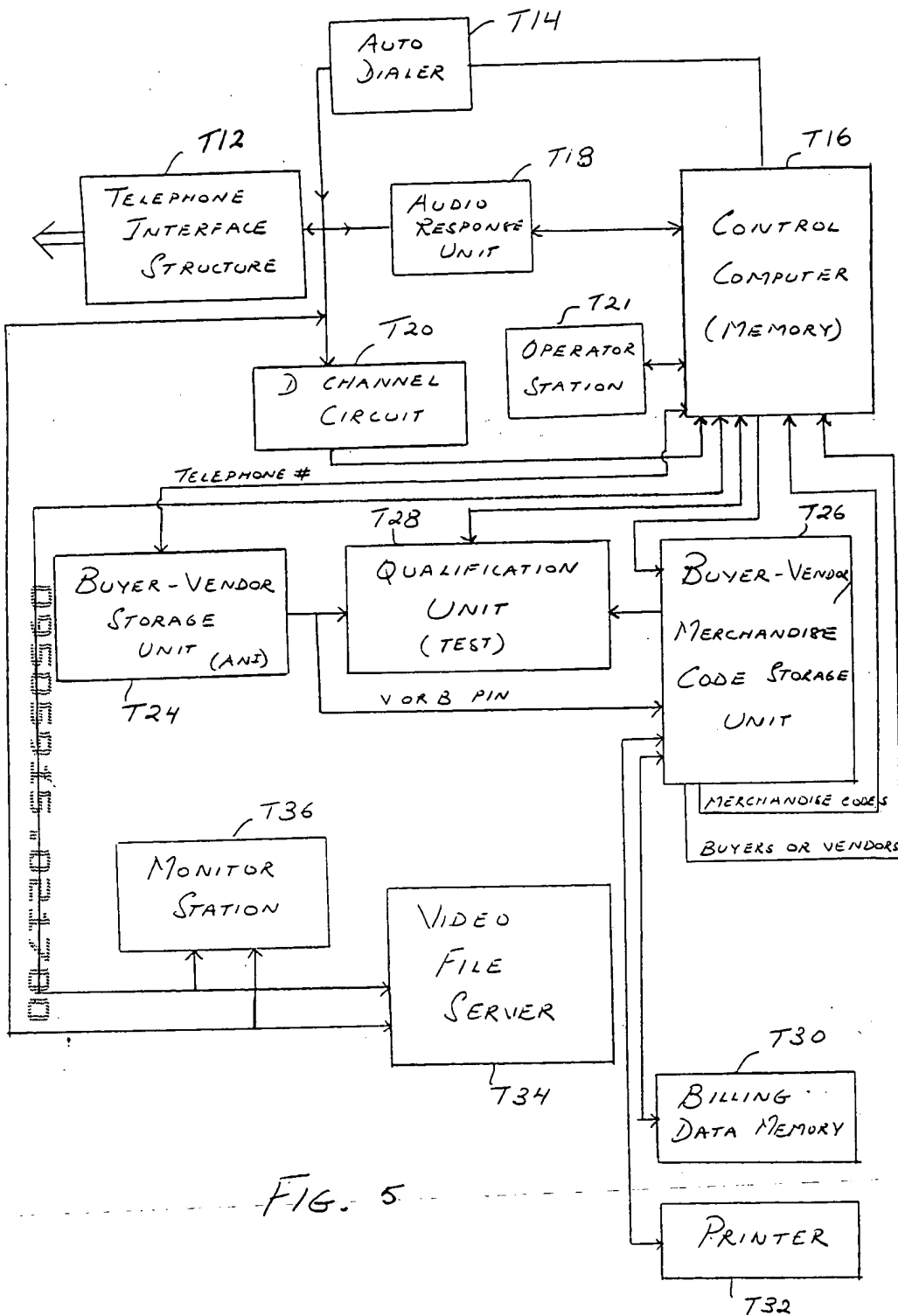
SCHEDULING AND
ROUTING SYSTEM

ISSUED TO:
JONES, ROGER
2784348
XYZ TECH

FIG. 4

211.

09505945-021700



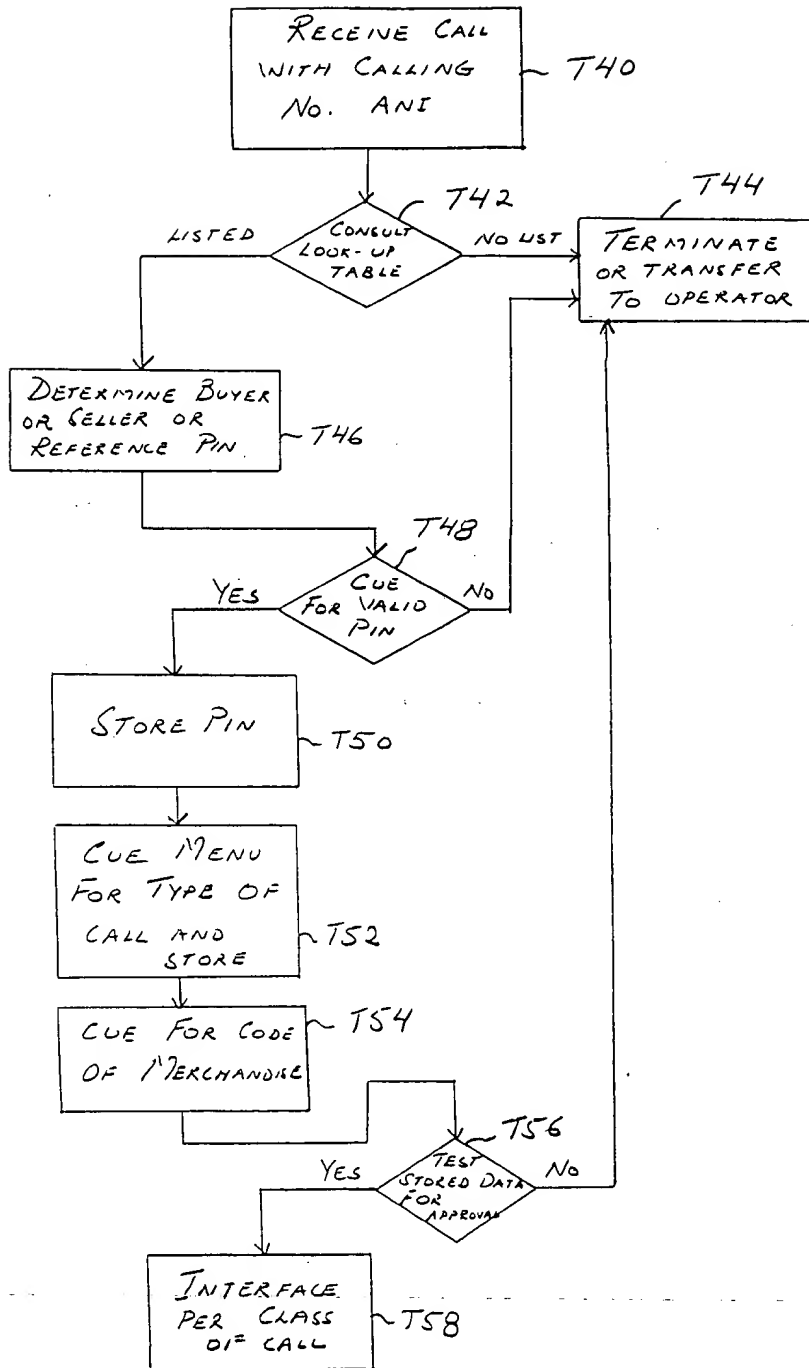


FIG. 6

VENDOR CELL

TELEPHONE No. + ADDRESS	PIN VENDOR No.	TELEPHONE No.	VIDEOFORMAT	RATING	PRIORITY
PERSONS		NAME	COMPANY NAME	OTHERS IN CONFERENCE	LAST PURCHASE DATE
CROSS REFERENCE NO. TO OTHER BUYER LOCATIONS			BUYERS AVAILABLE	TIME LIMIT	
CALL BILLING DATA D1 DATE - TIME - FORMAT NO.		CALL BILLING DATA D2		USE RATE	
MERCHANDISE CODES					

FIG. 7

BUYER CELL

FIFO TIME ADDRESS	BUYER No.	APPOINTMENT SCHEDULE —
-(DAY - MONTH - YEAR - TIME - PERIOD#) - (DMYTP)		
-(DMYTP) -		AVAILABILITY SCHEDULE
MERCHANDISE CODES		

FIG. 8

002220-024700

EXEMPLARY BUYER REQUEST FORM

Date 12-7-93 Time 8:45 am PST Buyer Co. Food 4 Less Specific Buyer Larry Ishii
Video Unit 714 668 5335 Your Reference # 5127 MERCHANDISE 472361
General Category Basic Health and Beauty Aids Specific Category Shampoo & Conditioner
CODE
SUBMIT PRESENTATION
Request Specifics
Conditioning Shampoo for the U.S. Market
Papaya based
12 oz. bottle
Under \$2.00 net cost
Must be available delivered to Fullerton, CA by 12-18-93, 8:00 am PST
Minimum 10,000 units
Date/Time offers required by 12-7-93, 3:00 pm (PST)

FIG. 9

EXEMPLARY NOTIFICATION RECEIPT

Your #5127 received, assigned Telebuyer #681296
Distributed to 736 vendors

FIG. 10

002720" 57650560